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Welcome to the SAGE edge site for Introduction to Leadership, Fourth Edition The SAGE edge site for Introduction to Leadership by Peter G. Northouse offers a robust online environment you can access anytime, anywhere, and features an impressive array of free tools and resources to keep you on the cutting edge of your learning experience. Peter G. Northouse's bestselling Introduction to Leadership: Concepts and Practice, Fourth Edition, provides readers with a clear overview of the complexities of practicing leadership and concrete strategies for becoming better leaders. The text is organized around key leader responsibilities such as creating a vision, establishing a constructive climate, listening to out-group members, and overcoming obstacles. Grounded in leadership theory, yet accessible and reader-friendly, the fully updated Fourth Edition reflects the latest research and includes new coverage of culture, diversity, the dark side of leadership, emotional intelligence, and change management. Acknowledgements We gratefully acknowledge Peter G. Northouse for writing an excellent text. Special thanks are also due to Isolde Anderson of Hope College, Matthew Creasy of the University of Delaware, Jeff Paul of the University of Tulsa, Lou Sabina of Stetson University, Andrea Smith-Hunter of Siena College, and Douglas Threet of Foothill College for developing the resources on this site. This text provides a great start in introducing students to leadership theory with some hands on activities for reflection and connection to their own practical experiences. It provides examples of leaders, case studies and suggested steps for solving leadership challenges in and out of the classroom." Jamie Brown "Northouse's Introduction to Leadership: Concepts and Practice is among the best primers available on the subject. Well-grounded in up-to-date leadership theory based on the latest research, it is at the same time elegantly practical. This book is aimed at leadership practitioners seeking an accessible text that's more substantive and comprehensive than a mass media leadership self-help guide." Wayne Sass If you want to use a textbook that presents leadership concepts that are challenging and make your students stop and think then this is the textbook you need for your course. The textbook also highlights real-world examples so students can apply to their current lives, families, communities, career and future careers. In addition the writings are clearly articulated and easy to read. We need to give our students the tools they need to be successful and impactful leaders in the 'real-world' and this textbook is their 'toolbox' in helping them strive and thrive as leaders." Kelly Coke A practical guide to leadership – what it is, what it looks like, and how to develop it." Susan Epps This book is straightforward, simple, and accessible. It is easy to read, meaning that for undergrad classes, it's a great text for the class. For graduate classes, it allows entry to the topic of leadership and since it is easy to read, it's no problem to also assign additional reading that delves in to the specific topic of the course." Sally Deck "A good overview of leadership with many relevant exercises to drive the message of the material to relevancy for the students." Paula White "This textbook is a very useful introduction to the fundamental concepts and practices of leadership. The background theoretical inputs are short, snappy and relevant and designed to engage and inspire students towards further study...The interactive features are definitely the distinguishing factor of this textbook and allow readers to apply theoretical concepts to practice. With its use of questionnaires, reflective analyses, action planning worksheets and observational exercises, the textbook provides a valuable mechanism for transferring knowledge into practice." Journal of European Industrial Training - David Mc Guire "A coffee table leadership text that highlights the important leadership concepts at a reasonable price." Dr. Ron Cugno Low cost; easy to read; each chapter provides a baseline of leadership principles that can be points of departure for thoughtful classroom discussion; rich in self-assessment exercises. Joseph W. T. Pugh "The Northouse text offers students and faculty an appropriate text for a Leadership survey course. Students will greatly benefit from the text's ability to apply the concepts of leadership to their individual lives." Jane Murtaugh "The Intro to Leadership book + e Book is a winning combination. The explanation of principles is straightforward, the self-assessments are thought-provoking, and the new media tools in the e Book are stimulating" Leon Fraser "A must read for adapting individual strengths to enhance one's leadership capacity" James L. Morrison "Northouse's advice to students on handling conflict is the most immediately practical and useable that I have encountered. This book is highly readable and engages the student immediately." Terry Mullins "The theoretical concepts are brought to life through the readings and there's more "how to" info to actually become a better leader as opposed to just studying the theories, all of which have many, many gaps anyway. Moreover, with only 10 chapters and a CLU 11 week term, the flow of the book makes it easy to cover 1 chapter per week (no cramming)." Karen Hanen "This text is critical, concise, theory based, and engages students with activities." Lauren Williams I absolutely love this book. My other favorite is Northouse's Leadership: Theory and Practice which I use in my Graduate Leadership class. Louis Rubino I like both of Northouse's textbooks. I find the content thorough and written with clarity. Barbara Collins "Peter Northouse's Introduction to Leadership is an excellent text that I have used for freshman/sophomore levels classes. It contains most of the major topics from his more comprehensive Leadership: Theory and Practice but omits much of the more academic content that we love but freshman don't. It also has 3 excellent activities at the end of each chapter for self-reflection/ application on each topic, with abbreviated versions of many typical leadership assessments." Frank Markow "For four editions and more than a decade, its concise, intelligent, insightful introduction to the study of leadership has made "Northouse" [Leadership: Theory and Practice, Fourth Edition, SAGE, ©2007] the go-to text for students and teachers. With this book, Peter Northouse has done the same for the practice of leadership." Richard A. Couto "I have been looking for a good intro to Leadership [book] with class exercises—this is it! " Richard Bell "I found Northouse's style of writing to be unambiguous, complex but wonderfully understandable. His writing style stoked the fires of my imagination regarding my own approach to leadership. It also made complex concepts in leadership understandable without sully the integrity of the academic discipline of leadership or leadership praxis. The content of the book flows seamlessly and logically. Northouse's book gets a strong recommendation from this reviewer. Introduction to Leadership: Concepts and Practices demonstrates Northouse's depth and breadth of experience as an academician and consultant. He is patently passionate about communicating not only the essence of leadership but the manner in which thoughtful leadership can transform people, communities, and organizations." Journal of Leadership Studies "I have followed Peter Northouse's work for years. He has written another excellent book, this time a perfect introductory book for the new student of leadership." Carl Larson "In Northouse's most recent publication, Introduction to Leadership: Concepts and Practices, he continues his impressive ability to render leadership theories and concepts extremely accessible. Despite the fact that this book is much lighter on theory than Northouse's previous work, it is nonetheless better than most resources I have used in the past in addressing the personal and organizational implications of leadership in a matter-of-fact, nuts-and bolts manner. The content of the book flows seamlessly and logically. Northouse's book gets a strong recommendation from this reviewer. He is patently passionate about communicating not only the essence of leadership but the manner in which thoughtful leadership can transform people, communities, and organizations. In this latest publication, he has done exactly that." Jeffrey D. Yergler "This is a great, useable, and student friendly textbook. It provides excellent leadership/theory/ content in an understandable manner and it is broken down in to an easily understandable presentation." Dan Cunningham "The perfect book for an introductory course in leadership. I think it aligns well with both education and business, and could be utilized to teach leadership to all students if leadership is a part of a core curriculum." --Lou L. Sabina "This is my favorite book on the topic. I think Northouse has a tremendously valuable product here and the approach is very user/reader-friendly." --D. Keith Gurley "This is a great, useable, and student friendly textbook. It provides excellent leadership/theory/ content in an understandable manner and it is broken down in to an easily understandable presentation. This book is student friendly, while being an excellent tool for the instructor. I recommend it without reservation!" --Dan Cunningham "The perfect book for an introductory course in leadership. I think it aligns well with both education and business, and could be utilized to teach leadership to all students if leadership is a part of a core curriculum." --Lou L. Sabina "This is my favorite book on the topic. I think Northouse has a tremendously valuable product here and the approach is very user/reader-friendly." --D. Keith Gurley From the Publisher Description Product Details Click on the cover image above to read some pages of this book! Includes new chapter on Destructive Leadership!The Fifth Edition of Peter G. Northouse's bestselling Introduction to Leadership: Concepts and Practice provides readers with a clear, concise overview of the complexities of practicing leadership and concrete strategies for becoming better leaders. The text is organized around key leader responsibilities such as creating a vision, establishing a constructive climate, listening to outgroup members, and overcoming obstacles. Case studies, self-assessment questionnaires, observational exercises, and reflection and action worksheets engage readers to apply leadership concepts to their own lives. Grounded in leadership theory and the latest research, the fully updated, highly practical Fifth Edition includes a new chapter on destructive leadership, 18 new cases, and 5 new Leadership Snapshots. Also available as a digital option (courseware). Learn more about Introduction to Leadership: Concepts and Practice, Fifth Edition - Vantage Digital Option. ISBN: 9781544351599 ISBN-10: 1544351593 Format: Paperback Language: English Number Of Pages: 432 Published: 28th January 2020 Dimensions (cm): 22.35 x 18.54 x 1.52 Weight (kg): 0.61 Edition Number: 5 RRP \${fmtRetailPrice} \${fmtSalePrice} The Fourth Edition of Peter G. Northouse's bestselling Introduction to Leadership: Concepts and Practice provides readers with a clear overview of the complexities of practicing leadership and concrete strategies for becoming better leaders. The text is organized around key leader responsibilities such as creating a vision, establishing a constructive climate, listening to outgroup members, and overcoming obstacles. Three interactive components in every chapter—self-assessment questionnaires, observational exercises, and reflection and action worksheets—get readers actively involved in applying leadership concepts to their own lives. Grounded in leadership theory and the latest research, the fully updated, highly practical Fourth Edition includes a new chapter on how leaders can embrace diversity and inclusion, as well as new material on the dark side of leadership and a new ethical leadership style questionnaire. Calling all Business & Economics students and those determined to do well in their management studies. Publisher Sage Publications, Inc and author Peter G. Northouse have teamed up to produce Introduction to Leadership 4th Edition (9781506330082). Presently ranked as a Chegg top 300 textbook, its popularity demonstrates its applicability as a study tool and a resource chosen by Business & Economics / Management teachers at schools throughout the country. Within Business & Economics as a whole, this edition ranks as a top 25 textbook and amid the top 3 texts for Business & Economics, Management and related subjects. Coming in at over 300 pages and published on March 10, 2017, the fourth edition of Peter G. Northouse's Introduction to Leadership has been helping students in their pursuit to understand Management topics at a high level in pursuit of their degree. With an introductory list price of \$67.00 for Introduction to Leadership (9781506330082), there are countless retailers who would gladly sell you this resource at that price for a high margin. At Chegg, when we are able, we work hard to prioritize students' needs by not having to plunk down full price for 1.25 lbs worth of ink and paper that covers only a semester's worth of material. We desire to have you specifically fixated on your Management class than fretting about the high cost of required books. Arranging savings on purchases and rentals on most titles currently available. check out the prospective saving on Introduction to Leadership 4th Edition by Peter G. Northouse through Chegg. Peter G. Northouse, PhD, is Professor Emeritus of Communication in the School of Communication at Western Michigan University. In addition to publications in professional journals, he is the author of Leadership: Theory and Practice (now in its seventh edition) and Introduction to Leadership: Concepts and Practice (now in its third edition) and coauthor of Health Communication: Strategies for Health Professionals (now in its third edition). His scholarly and curricular interests include models of leadership, leadership assessment, ethical leadership, and leadership and group dynamics. For more than 30 years, he has taught courses in leadership, interpersonal communication, and organizational communication to both undergraduate and graduate students. Currently, he is a consultant and lecturer on trends in leadership research, leadership development, and leadership education. He holds a doctorate in speech communication from the University of Denver, and and master's degrees in communication.

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